

ATTORNEY AT LAW / AI EXPERT

Senior Legal and Technology Entrepreneur, Lawyer, and Founder of multiple companies that developed cutting-edge solutions combining Law and AI for global business demands

Legal Tech Solutions ■ Government law ■ Artificial Intelligence ■ Software Development

Executive Profile

Dynamic legal and technology career distinguished by innovative problem-solving and leadership in high-impact legal and entrepreneurial initiatives. Proven track record of delivering outstanding results in complex legal matters and pioneering technology-driven solutions. Documented success in founding and managing legal tech companies, negotiating with multinationals, and developing cutting-edge software, including AI-based solutions for legal services. Adept at fostering strategic partnerships and guiding diverse teams across multiple environments.

Skill Areas

Management Expertise:

- ❑ Leadership, Team Training & Mentoring
- ❑ Legal Process Automation & Optimization
- ❑ Business Process Improvement
- ❑ Time, Personnel & Resource Optimization
- ❑ Customer Relations & Interface
- ❑ Strategic Partnership & Alliance Building

Technology Expertise:

- ❑ Artificial Intelligence in Legal Processes
- ❑ Legal Tech Software Design
- ❑ Data Analysis & Predictive Tools
- ❑ Automation of Judicial & Admin Processes
- ❑ Software Solutions for Law Firms
- ❑ Legal Compliance & Notification Systems

Career Progression

AIDEA INTAR - Madrid, Spain 2020 – Present

Artificial Intelligence and Law startup developing innovative legal software solutions.

FOUNDER & CEO

Lead the development and implementation of AI-driven legal technologies, focusing on automating judicial and administrative processes. Oversee the company's strategic direction, product development, and client relationships, while managing multidisciplinary teams and ensuring high-quality service delivery. Develop partnerships with leading organizations to expand the reach and influence of AIDEA INTAR's solutions.

Selected Accomplishments:

- Launched AIDEA LEGAL, an AI-powered platform that automates the extraction of key information from legal notifications, significantly reducing manual work for law firms and corporate legal departments
- Partnered with Grupo Planeta to scale AIDEA LEGAL, positioning it as a leader in the legal tech sector.
- Played a key role in securing strategic alliances with multinational clients and partners, contributing to the company's rapid growth and innovation.
- Directed the development of specialized software solutions that enhance legal decision-making through predictive analysis of legal data.

Career Progression Continued

LEGAL INNOVATION - Seville, Spain 2013 – 2020

Software Solutions for Law Firms.

FOUNDER & CEO

Led the creation and commercialization of legal tech solutions, including software platforms that optimized law firm operations and legal processes. Managed all aspects of the business, including product development, strategic partnerships, client acquisition, and team leadership. Played a pivotal role in scaling the company and securing its acquisition by Grupo Planeta.

Selected Accomplishments:

- Developed and launched "Legal3," a law firm management software adopted by over 600 clients and later acquired by vLex in 2018.
- Managed company participation in key acceleration programs, such as Microsoft BizSpark and Andalucía Open Future, boosting visibility and business growth

CUATRECASAS GONÇALVES-PEREIRA - Seville, Spain

2011 – 2013

Leading law firm specializing in business & public law

ATTORNEY AT LAW – PUBLIC LAW SPECIALIST

Provided legal counsel and representation in the areas of urban and regional planning, regulatory compliance, and zoning laws. Worked closely with municipal authorities, private developers, and corporate clients to facilitate legal solutions in complex urban planning projects.

Selected Accomplishments:

- Played a key role in the liquidation of real estate companies during the post-2008 financial crisis, leveraging expertise in public law and commercial negotiations.
- Worked with local governments and corporate entities on large-scale urban development projects, ensuring regulatory compliance and risk.
- Gained specialized knowledge in the intersection of public law and private sector development, which later served as a foundation for launching his own legal ventures.

INNOLEX - Seville, Spain

2011 – 2015

Boutique law firm specializing in the liquidation of real estate companies and commercial law.

FOUNDER & MANAGING PARTNER

Established and led a law firm focused on providing legal counsel during the liquidation of real estate companies, leveraging extensive experience in public law and urban planning. Managed all aspects of the firm, including client acquisition, legal strategy, and operational oversight.

Education

UNIVERSITY OF SEVILLE - Seville, Spain & KU LEUVEN - Leuven, Belgium

2007 – 2011

Bachelor of Laws (LL.B.) | Specialized in Public Law, Urban and Regional Planning.

ADDITIONAL TRAINING & CERTIFICATIONS

- 2013 | *Entrepreneurship & Business Development Award* – University of Seville
- 2013 | *Microsoft BizSpark Acceleration Program* – Microsoft
- 2016 | *Andalucía Open Future* – Telefonica
- 2016 | *Call to Innovation - Top 50* – Singularity University